



High Growth Stock Investor

March 2011 Investment Seminar

The March 2011 Seminar will be held for 3 days from March 26 through 28 in beautiful Palos Verdes Estates, CA, 15 miles south of the Los Angeles International Airport. **The price for the seminar, including all meals and training materials, is \$1250/person.** Meals include a continental breakfast, buffet lunch and day-long refreshments each day and a networking dinner on Saturday evening at a local restaurant.



P.V. Peninsula: From news to dining to movies to recreation, you'll find it here.

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Pay by credit card: www.highgrowthstock.com/Order

Confirmation: Receipt of your check or email from sign-up on the website.

Refunds: There is a \$100 cancellation fee. Once you have paid, we will be as flexible as possible in recognizing that an unforeseen circumstance can prevent you from attending. If you must cancel, we will offer your seat to the next available person on the waiting list. If and when the seat is filled, your payment will be fully refunded minus the cancellation fee of \$100. However, the longer you delay, the more the risk to you that we cannot fill your request. There will be no refund for those who cancel within four weeks of the event if we have not been able to fill the seat.

Prerequisites: There will be extensive hands-on training (over two full days out of the three) on investing with the HGSI Software. We expect attendees to have basic computer skills including knowledge of Windows Explorer, opening and closing files, starting and stopping programs, etc. There will be no training on how to use the tools from a mputer standpoint. We expect that you have sufficient proficiency with HGSI software so that you know how to navigate and are ready to learn how to manipulate it for investing purposes.

Laptop Specifications: It is essential you bring your laptop computer loaded with **Quotes Plus and HGSI software**. To ensure you enjoy the workshop to the fullest, we strongly recommend that laptops are at least 2 Gigahertz in speed with a minimum of 3G Ram Memory – preferably 4G. Anything less is going to slow you down and lead to frustration in following our hands-on exercises. Bear in mind that laptops of three years vintage are now out of date and can barely do the job. While we provide power outlets, please bring your power cord.

Registration: Registration is at 7:00am on Saturday. We start promptly at 8:00am and finish at 4:45pm each day. Some attendees prefer to be up front and others prefer the back. To make the scrambling for seats easier, we suggest you come early (before 7:00am) on Saturday morning to select your seat. That same seat will be yours for Sunday and Monday, so that you can sleep in a little later if you wish.

Departure: We strongly suggest that you do not reserve your homeward flights until after 7:00pm on Monday. You will need to allow at least 45 minutes to one hour to get to the LAX airport. The Workshop will finish promptly at 4:45PM on Monday.

Logistics: The three closest hotels are at the Palos Verdes Inn and the Best Western in Redondo Beach, both of which are about a mile from the beach, and the Ramada Inn which is about four miles further down on the same Pacific Coast Highway in Torrance. The room rates run at about \$110/night for the first two mentioned, but are only about \$75/night for the Ramada Inn which is modest, clean, and in a nice area. I have also listed three other hotels, the Torrance Hilton, the Torrance Marriott and the Marriott Courtyard, which the latter many feel is the “best bang for the buck”, but these are about six miles further away. This presents no problem should you rent a car. **We have an arrangement with the Marriott Courtyard for a special discount rate for seminar attendees.**

Flight should be booked to LAX International Airport. There are shuttles from the Airport and taxis cost about \$35. Some of the hotels have shuttles as well. It takes 35 minutes (in non-rush hour traffic) from the Airport to the hotels, though on a Friday evening this can run up to an hour. It may be cheaper to rent a car as that will give you flexibility in getting to and from the Palos Verdes Library. Commonly, attendees rent cars or double up with friends.

Here are all the pertinent addresses you will need:

- **Palos Verdes Peninsula Center Library:** 701 Silver Spur Road, Rolling Hills Estates 310-377-9584. (Main entrance on Deep Valley Drive)
- **Palos Verdes Inn:** 1700 South Pacific Coast Highway, Redondo Beach, CA. 90277. Phone #: 310-316-4211. Nearest cross street is Palos Verdes Blvd. Price is about \$100/night plus tax. (This may be less depending on whether you have an ocean view or city view).
- **Best Western:** 1850 South Pacific Coast Highway, Redondo Beach, CA. 90277. Phone #: 310-540-3700. Price is about \$100/night plus tax.
- **Ramada Inn, Torrance:** 2880 Pacific Coast Highway, Torrance, CA, 90505. Phone 310-325-0660. Price is about \$65/night plus tax.
- **Torrance Hilton at South Bay:** 21333 Hawthorne Blvd, Torrance. Phone #: 310-540-0500. Price is \$169/night, subject to change.
- **Torrance Marriott, 3635 Fashion Way, Torrance.** Phone #: 310-543-6024. Price is around \$104/night, with breakfast at \$114/night, subject to change.
- **Marriott Courtyard 2633 Sepulveda Blvd., Torrance** Phone # 310-533-8000. Price is about \$100/night, and seems to be the best motel for the price in the area.

Directions from Hotels: For those coming from LAX International Airport, stay to the right hand lane as you exit the Airport and go south on Sepulveda Blvd. South which later becomes Pacific Coast Highway (PCH Route #1) for about 12 miles until you reach the cross street of Palos Verdes Blvd. At that light you will see the Chicago Ribs Restaurant on the right hand corner, and Bristol Farms kitty corner to you; turn right at Chicago Ribs at that corner onto Palos Verdes Blvd in the direction of the Peninsula (towards the hill in the distance). Those staying at the Palos Verdes Inn or Best Western, a few blocks up on Pacific Coast Highway, come west staying in the left-hand lane on PCH down to Bristol Farms and at the light at Chicago Ribs on that corner, turn left onto Palos Verdes Blvd for about one mile. Once just in the Palos Verdes Estates area which is sign-posted, take the **left fork at the bend just before the array of Flags** onto Palos Verdes Drive North. Stay on Palos Verdes Drive North for about two miles, passing the golf course, which you can see on your right. Watch for a sharp right turn at Silver Spur Road. Take Silver Spur Road climbing up the hill passing the Peninsula High School on your left, and continue over the traffic lights at Hawthorne Blvd, staying on Silver Spur Road.

For those coming from the Hilton or the Marriott, come south and straight up Hawthorne Blvd until you reach Silver Spur Road, where you will turn left.

For all, go about 1/2 a mile on Silver Spur Road. Turn right at Drybank on the corner of the Palos Verdes Mall, which has just been newly re-constructed. About 100 yards up, take the small circle and turn left onto Deep Valley Drive and go less than 100 yards to park in a small shopping area parking lot just BEFORE the Peninsula Library. Once you enter through the Library Glass Doors, walk all the way to the end of the corridor to the Glass Doors of the Conference Room.

Coming from the Ramada Inn, either turn left out of the Inn, come down to Hawthorne Blvd and turn left following the instructions above, or take the shorter route by turning right out of the Inn, come down half a mile and turn right at the traffic light onto Crenshaw Blvd and go up the hill towards the Palos Verdes Peninsula. At Silver Spur Road traffic lights turn right onto Silver Spur, immediately move into the left lane and make a left onto Deep Valley Drive only 30 yards up the road. Stay on Deep Valley Drive for less than a mile and you will see the Library on your right. Turn right and park in the small shopping area parking lot just AFTER passing the Peninsula Library.

Workshop Description By Ian Woodward

High Growth Stock Investing - HGS 101 to HGS 1001 plus Real Time-On Line:

We have held our workshops in Palos Verdes, CA for the past twelve years. Each workshop includes fresh new material along with a short refresher of the core strategy that “newbies” (those attending for the first time) must get. This basic information is essential to understand the overall scope of HGS Investing in covering a gamut of investing styles and concepts, and is a good refresher for most who have heard it before. In addition, there will be case studies with hands-on examples done by the participants using their laptops.

Saturday and Sunday, will be devoted to new material and appropriate pieces from previous presentations and Monday will address the hands-on, on-line activity when the markets are open. In addition, there are several Movies for you to digest when you go home which shows you step by step how to use the product. Each attendee will receive a CD with all the course material on it. Proprietary Indicators for identifying market Tops and Bottoms such as the Hindenburg Omen, Bingo, Bango, Bongo, Eureka, Phoenix and BullsEye Indicators will be covered along with the High Jump. There will be several Case Studies which Ron will cover relating to the Tops-Down Principles we use and are presented every week in his Saturday Movies. We want you to participate to get the feel of how to do it yourself. Likewise, Ian's Blog provides a wealth of information concentrating on the up-to-date pulse of the market.

Ron Brown and I will teach you the "What", the "How", the "When", the "Why" and the "So What" of HGS Investing, and how to use the HGS Investor/QP2 software to mine efficiently to find the nuggets in keeping with the HGS strategy. **We will provide a CD with the entire course material on it**, so that you will be able to follow the presentation from your laptops in color as well as taking it home with you for future study and use.

In addition, everyone will work from the same structured set-up that essentially puts Ron Brown's thinking on your computer via the same CD, which will include this material. It therefore is essential to bring a laptop with the HGS Investor/QP2 software up to date on it to get the most out of the course. There will be sufficient power outlets for all.

Ron will lead the Monday activity, but I will also cover subjects to refresh you on the salient points relating to the market at that time and any other general questions which may arise. Turning to the Market and Industry Group Factors, we will spend time on how to get the most out of Ian Slow, % Pr Chg and “Day's Chg vs the S&P500” list of items. Comparisons between them and when to use them will also be discussed. The new Smart Groups and the latest Combo Ranking filters will be covered as well as concepts for buying baskets of stocks through ThinkorSwim, Interactive Brokers, or MB Trading as examples of quick entry and exit with minimum costs.

In effect, we want to teach you a routine and disciplined approach of keeping stock of the Market, the Industry Groups in and out of favor, the ways to be the “early bird”, and a regimen for spotting when new stocks come into the filters and those old favorites that have paused to refresh and returned to go again. Attendees will be expected to be proficient at using the HGS/QP2 software, as it is not intended that we will handhold people on computer usage of the software. This will provide all attendees with the maximum usage of the time on Investing Principles and usage of the tools for investing. Some handholding is inevitable, but attendees are expected to be familiar with the basic inner workings of general computer software operations.

Workshop Subjects

October 2010 Seminar

I have developed a 200 page Power Point presentation covering the following 6 topics:

1. *HGS 101 Quick Recap for Newbies*
2. *HGSI Suite of Proprietary Indicators (which provide the Roadmap for the Emotions of the Market)*
3. *Using Bollinger %B and Bandwidth for Type 1 to Type 4 Investors for Mkt, ETFs and Stocks*
4. *The Three Road Scenarios and Camps*
5. *So What's the Game Plan and How Do We Use It?*
6. *Measuring Fear and Greed with the VIX*

Ron Brown's Topics:

- Developing a Trading Plan
- Capital Preservation and Money Management, priority #1
- Position Sizing, Risk/Reward
- Exit Strategies
- Staying on top of earnings during earnings season
- Continuing your education
- Paper Trading, its value and its limitations
- Emphasis on Market, Group and Sector Timing with Top Down Analysis
- Scorecard: Integrating Technical and Fundamentals
- Supply and Demand
- The Force Index, 2 and 13 DEMA screens
- A powerful indicator based on supply and demand
- Works on markets, indexes, groups, stocks, ETFs
- Days Since columns to determine strength
- Buying retracements in a bullish market
- Selling rallies in a bearish market
- ETF prospecting the Connor's Way with HGSI
- Candle Charting and Prospecting with HGSI
- Daily and Weekly Charting
- Support and Resistance
- VIX
- Smartgroup and Bottom's Up Prospecting
- The Wyckoff Method: Relative Strength, Demand and Supply
- Preferred Stock Investing the CDX3 Income Engine Method
- Inter-market Analysis
- Using thinkOrSwim to measure market internals in real time and to track inter-market relationships during the day.
- Using ATR Stops in thinkOrSwim
- Integrating HGSI with Quotetracker, thinkOrSwim and Candlepower
- HGSI "Tree" Preview with the floating "pick-window"

Chris White will be back to show us how to back test the Connor's ETF strategies with EdgeRater